

COMPANY SNAPSHOT

- 12,000+ units
- 3 states (PA, DE, MD)
- 300+ employees
- Founded 1972
- 600+ vendors managed



THE CHALLENGE

Berger's accounting team tracked every COI and W-9 by hand, in a literal binder. There was no way to flag a non-compliant vendor before work started or a payment went out, and the process couldn't scale as Berger added communities to its portfolio.

CASE STUDY

Cutting Risk by 99%, Compliance Built-Into PMS

Berger Communities blocked non-compliant vendors from payment automatically inside Entrata.

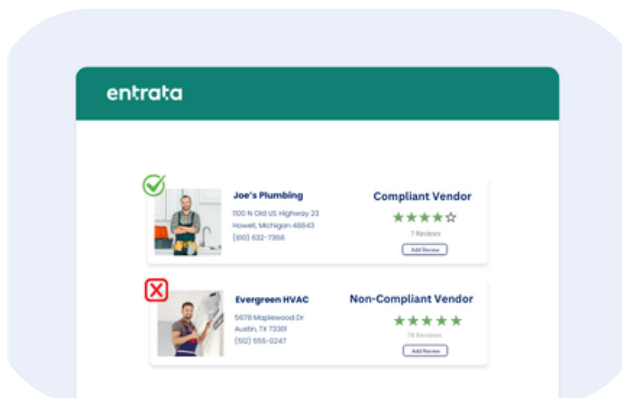
SUMMARY

Berger Communities manages over 60 multifamily communities across Pennsylvania, Delaware, and Maryland, all on Entrata. NetVendor replaced a binder-based compliance process with automated COI tracking built directly into the PMS Berger's accounting team already uses, so noncompliant vendors are blocked before they're ever paid.



WHY THEY LOVE NETVENDOR

- ✓ Entrata integration easily integrated
- ✓ Non-compliant vendors blocked from payment
- ✓ Confidence, no added compliance risk
- ✓ Fast property onboarding – vendors often already enrolled
- ✓ Accounting saves hundreds of hours not chasing vendors



INTEGRATION: Entrata

THE SOLUTION

NetVendor's direct Entrata integration was the deciding factor for Berger. Vendors are automatically blocked from payment until they're fully compliant, enforced inside the PMS the team already works in every day, with no duplicate data entry.

- Automated COI and W-9 tracking
- Non-compliant vendors blocked from payment, enforced automatically
- Direct Entrata integration, zero duplicate data entry
- Faster onboarding with new vendors already in network

THE RESULTS & ROI

100%

Automated compliance

99%

Risk reduction

Hundreds

Hours saved by accounting

100%

Site-level enforcement

TESTIMONIAL



We knew immediately that NetVendor was the best fit. It was our easiest integration, and it worked flawlessly with Entrata.

We are no longer afraid of taking on new vendors when we expand.

There's no compliance hesitation.



— Kristina Super, Berger Communities